

Polycom® SoundPoint® IP Trade-In Program.

New for Q1 2010. Trade in a competitor's phone and receive up to \$100 back.

Polycom's SoundPoint IP Trade-In Program rewards you when you trade in competitive desktop phones and purchase eligible Polycom SoundPoint IP products. End User customers can qualify for rebates up to \$100 on purchases of new Polycom SoundPoint IP phones from a Certified Polycom

Offer Valid: January 1, 2010 through June 30, 2010 Reseller.

SoundPoint IP Desktop Phone Trade-In Program

- Step 1** Purchase a new qualified Polycom SoundPoint IP from a Polycom reseller between January 1, 2010 and June 30, 2010. (See table of qualifying products)
- Step 2** Complete the SoundPoint IP Trade-In Claim Form and Letter of Authentication, Recycler Certification, Destruction or certificate of donation from a charitable non-profit organization. The serial numbers of all phones traded in MUST be submitted for tracking and auditing purposes
- Step 3** Submit completed SoundPoint IP Trade-In Claim Form, Letter of Authentication and Destruction or Recycle, proof of purchase, and customer invoice or receipt via mail, fax or email as directed on the claim form. All claim forms must be submitted within 30 days of purchase.
- Step 4** Polycom will issue each rebate check directly to the End User customer within 6 weeks of receiving qualified and verified claims.*

*The rebate check will be issued to the End User customer unless item #5 under terms and conditions is properly completed.

Questions?

Any questions regarding this rebate should be addressed to Polycom@rebate-zone.com or 866-665-7402.

Polycom SoundPoint IP Phone Trade In Program

Rebates are offered on the new SoundPoint IP units being purchased, not the product being traded in. Trade-in rebates are offers on a one for one basis.

Going Green with Polycom

Polycom Trade-in Programs now offer a recycle option to help you keep our planet green. To minimize the environmental impact of our business, we have implemented a new Going Green with Polycom initiative. Our comprehensive approach touches the full product lifecycle—from research and development to clean manufacturing processes and from greener packaging to shipping models to proper product disposal. Join us in helping keep our planet green.



Polycom SoundPoint IP Phone Trade In Program

Rebate Amounts

Purchase these eligible products and trade in qualifying products	Part Number	Polycom Equipment End User Rebate Amount
SoundPoint IP 335	2200-12375-025	\$50
SoundPoint IP 450	2200-12450-025	\$75
SoundPoint IP 450 w/ PSU	2200-12450-001	\$75
SoundPoint IP 550	2200-12550-025	\$75
SoundPoint IP 550 w/ PSU	2200-12550-001	\$75
SoundPoint IP 560	2200-12560-025	\$100
SoundPoint IP 560 w/ PSU	2200-12560-001	\$100
SoundPoint IP 650	2200-12651-025	\$100
SoundPoint IP 650 w/ PSU	2200-12651-001	\$100
SoundPoint IP 670	2200-12670-025	\$100
SoundPoint IP 670 w/ PSU	2200-12670-001	\$100

Approved Competitive Trade-In Equipment

Any working VoIP desktop phone from a vendor other than Polycom qualifies for the offer. No Polycom-branded phones, corded speaker phones or conference phones qualify.

If you have questions about eligibility, please contact polycom@rebate-zone.com

Polycom SoundPoint IP Phone Trade In Program

Terms and Conditions

1. The equipment being traded in must be **in use** and in **working condition** prior to destruction to be eligible for this rebate program. See Claim Form.
2. End Users must purchase a new qualified Polycom SoundPoint IP phone from a Polycom Channel Partner and trade in an eligible phone to be eligible for this rebate program. One trade-in unit must be traded in for every qualifying new unit purchased.
3. Polycom must receive a trade-in Claim Form with all required documentation **within 30 days** of purchase. Note: If trade-in documentation, Recycler Certification or digital photos are not received within 30 days from the date of purchase, program participation will be declared incomplete, and the End User customer **will not** receive the rebate.
4. Required documentation includes: completed **Claim Form, Letter of Authentication and Destruction or Recycler Certification, reseller invoice**. Options for trade-in equipment are – 1) a receipt showing donation of the old equipment to a charitable organization, 2) recycle the old equipment and submitting a receipt validating proper disposal, 3) send equipment back to Polycom at the address below.
5. **Rebate checks will be issued and sent directly to the End User.** If a customer, such as an education or state entity, is unable to accept rebate checks directly from Polycom, a check may be issued to the reseller. In this case, the reason must be documented on the Claim Form and authorized by the End-User customer. The reseller must provide the **rebate in advance to the End User customer**. The **reseller invoice must include a line item deduction off the total invoice amount** for the full rebate amount to validate the upfront rebate was given.
6. The End User will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected shipments, email, mail or faxes.
7. Polycom has the right to call the End User at any time for verification purposes.
8. This offer is only available to End User customers who purchase from a Polycom Channel Partner.
9. This offer is void where prohibited or otherwise restricted by law. Rebates will be sent within 6 weeks of receiving all the necessary documentation (completed Claim Form, Letter of Authentication and Destruction or Recycler Certification and proof-of-purchase (reseller's customer invoice) of the trade-in equipment.
10. Program valid January 1, 2010 – June 30, 2010 or until terminated by Polycom.
11. This offer **may not** be combined with any other promotional offer and Polycom reserves the right to modify or cancel this program at any time.
12. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
13. Any questions regarding this rebate should be addressed to Polycom@rebate-zone.com or 866-665-7402.

Polycom SoundPoint IP Phone Trade In Program

Claim Form

End User Company Name* _____

End User Contact Name _____

End User Address _____

City _____ State _____ Zip _____

End User Phone _____

End User Email _____

End User Signature

I have read and agree to the terms and conditions of this rebate program.

Channel Partner Name _____

Sales Person _____ Channel Phone _____

Channel Address _____

City _____ State _____ Zip _____ Email _____

If the End User cannot receive a check direct from Polycom, fill out this information:

Reason End User cannot receive a check directly from Polycom (See Terms and Conditions for details. Reseller invoice must include a line item deduction off the total invoice amount for the full rebate amount)

Please issue rebate check to reseller listed above (reason):

I have read and agree to the terms and conditions of this rebate program.

Signature

(Must be signed by an authorized End User customer representative)

Polycom SoundPoint IP Phone Trade In Program

Trade-In Products

Trade-In Equipment (the following information is required).

Manufacturer and model _____ Quantity _____

Manufacturer and model _____ Quantity _____

Product Serial number _____ Product Serial Number _____

Serial numbers for trade-in product must be included (Use additional sheet if needed).

New Polycom Product Purchased (the following information is required)

Product name and model _____ Quantity _____ Rebate Amount _____

Product name and model _____ Quantity _____ Rebate Amount _____

Product name and model _____ Quantity _____ Rebate Amount _____

Total Rebate _____

*The rebate check will be issued to the End-User customer unless the third box above is properly completed.

Send completed trade-in documentation to:

Polycom Promotions
 Promotion number: XXXXX
 P.O. Box 100550
 White Bear Lake, MN 55110-0550

Polycom@reabte-zone.com (Email Subject line must contain: Company Name Voice Trade-in Program)



Polycom SoundPoint IP Phone Trade In Program

Letter of Authentication, Recycler Certification or Destruction

Polycom Trade-in Program SoundPoint IP

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being traded in/ destroyed complies with the terms and conditions outlined in the Polycom SoundPoint IP Trade-In Program documentation.

On behalf of _____ (company name), I do hereby certify by my signature below, that the equipment being traded in was purchased on _____ (Date of Purchase), and was installed and in use in our normal business operations.

I further certify that the equipment being traded in will be properly disposed of in one of the following manners and will not be used in any capacity within our organization or be resold for use at any other company. Options for trade-in equipment are – 1) a receipt showing donation of the old equipment to a charitable organization, 2) recycle the old equipment and submitting a receipt validating proper disposal, 3) digital photos of the equipment before and after destruction.

Signature _____ Date _____
(Must be signed by an authorized End User customer representative)

Please Print

Name _____ Title _____

Telephone Number _____

To be eligible for the trade-in rebate, this form must be signed and submitted along with copies of all the required documentation.

Polycom SoundPoint IP Trade-In Rebate

4461 White Bear Parkway
White Bear Lake, MN 55110

Attach photocopy of business card here

Official use only

Date Received _____ Approved / Denied _____